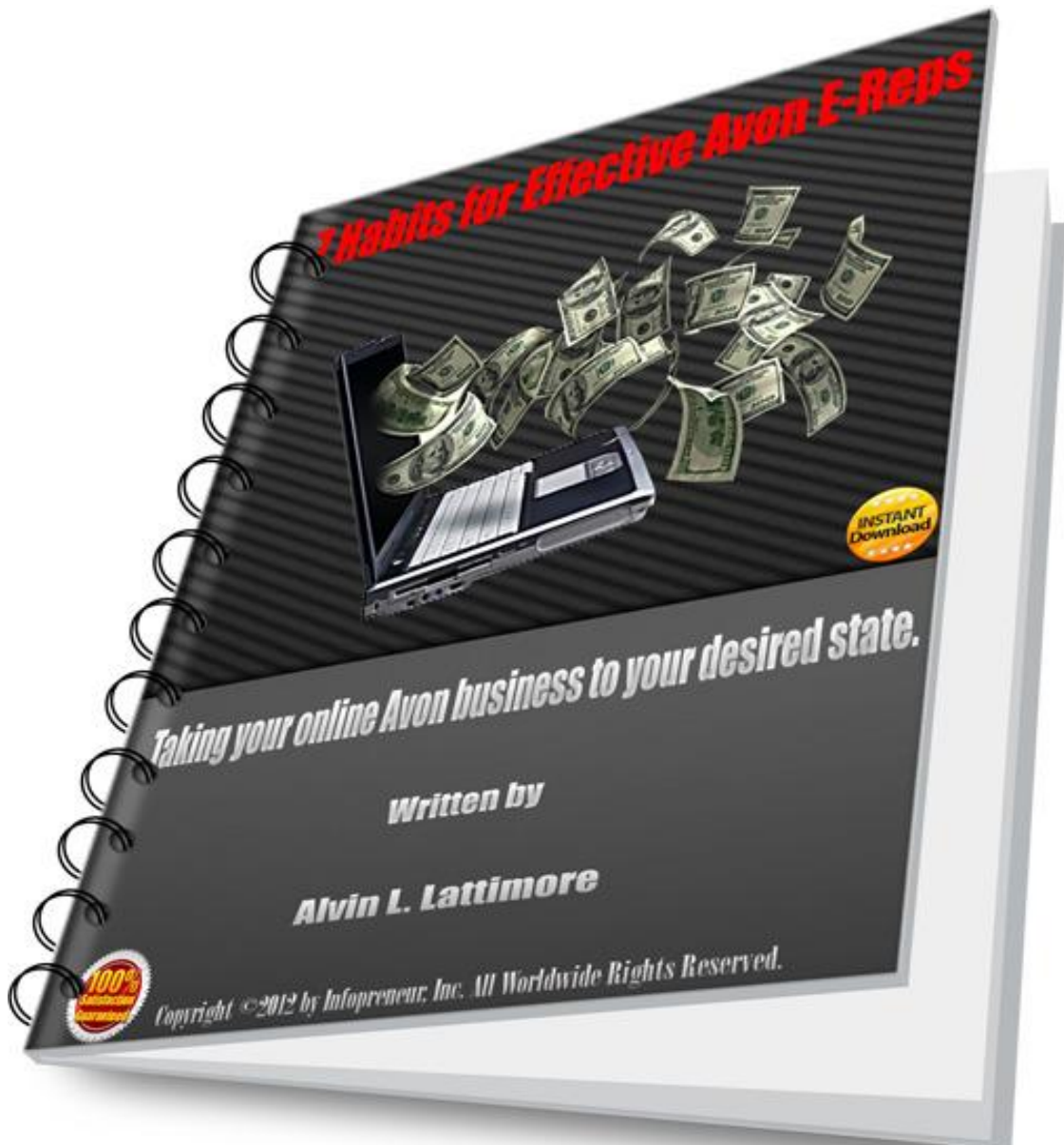


7 Habits of Effective Avon E-reps

Taking your online Avon business to your desired state.



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Table of Contents

Introduction..... 5

Build rapport online everyday..... 8

Spend 15 minutes a day online networking..... 10

Responds to emails in a timely
manner..... 12

Uses new tools in Internet
marketing..... 14

Automates their business and creates more time to find customers
off line 17

Ignore horror stories from other reps that failed selling Avon
online 20

Organization is the key

..... 22

Resources

..... 24

Introduction

First off I want to say thank you for downloading this powerful e-book and taking time to invest into your online Avon business. This book was written with you in mind because you are looking for answers on how to make money online selling Avon. Are you practicing effective habits or are you developing habits that are hurting your online business? 80% of Avon E-reps are on the Internet lost without a clue on how this whole thing really works.

On the other hand 20% of Avon E-reps are having a great deal of success and are expanding their business everyday. Do you want in on a little secret? The 20% have tapped into the 7 habits of effective Avon E-reps and guess what so are you!

Are you tired of trying to figure out over complicated systems that never work? Have you thought about quitting because you are seeing others successfully selling Avon online and you are not? Do you need help but do not know where to look? Its

okay trust me I truly understand where you are right now and you are the main reason why I wrote this e-book.

This book is going to provide you with tools that will allow you to develop successful habits that you will be able to teach to your down line. In addition, all of the steps are very simple do not get flustered or overwhelmed and start to think that this is going to be hard because it is not. You are going to see how your online Avon business is going to transform right before your eyes. Are you ready for a new beginning? Do you want to make the money that you desire to make? Can some extra cash in your home help out right now?

If you said yes to those three questions then you need to continue reading this powerful e-book! All of this information and resource links are just for you. However, I encourage every Avon E-rep reading this to share this book with your down line. The reason why I want you to share this is because their business is your business when you help your down line your helping yourself.

Build rapport online everyday

“Business is never so healthy as when, like a chicken, it must do a certain amount of scratching around for what it gets.”

Henry Ford

Did you know that a simple hello could boost your sales? What if I told you that you were just three hellos from expanding your Avon business to new heights? I know your thinking how in the world is that going to help me sell Avon? Building rapport with your customers online is the best way to help spread the word about your business. This is why you need to be online everyday talking to people and building rapport with them so they can feel comfortable with you and want to buy Avon from just you. Think about it you are their first point of contact when it comes to Avon so it is important that you build a special relationship with these potential customers.

So this means using whatever social networks are good for you or just sending out emails to people you know. You have to keep putting your business out in front of people faces and saying hello! So go right now and find 25 new people online and introduce yourself to them. But here is the trick read their bio's and find out their interest and if you share a common interest let them know I seen that you like books and I like books as well. That is how you build rapport and build long lasting business relationships



Spend 15 minuets a day online **networking**

“Anyone who has lost track of time when using a computer knows the propensity to dream, the urge to make dreams come true and the tendency to miss lunch.”

Tim Berners-Lee

Did you know that just 15 minuets of networking online everyday could increase your Avon sales? What if it only took 15 minutes a day for you to reach the financial goals you desire would you do it? How would you feel once you have reached your goal and your Avon sales are going through the roof? I know you have seen how the Internet has changed business, as we know it. Things are shifting as more people go online looking to make purchases. Now you have to be there when these people come looking for Avon products!

Networking online for just 15 minutes a day is all it takes and this could be done in many different ways. You can use facebook to build a fan page and connect with customers there. In addition

you could also create a Twitter page and find Avon customers on Twitter as well. You can even upload a video on Youtube and have your video do all the networking for you 24/7! Networking will help expand your network because as you network more and more the people you talk to become your free marketing team. They will start to send people to you who are looking to buy Avon and sell it!

What if 15 minutes of networking online was the difference from having 4 customers or 30 customers? Wouldn't you like to experience a successful thriving business? Well get online and start talking to people believe it or not they are waiting for you!

Responds to emails in a timely manner

“Be a yardstick of quality. Some people aren't used to an environment where excellence is expected.”

Steve Jobs

In any business time is money and when dealing with customers responding in a timely manner can be the deal breaker! Answering your emails as soon as they come into your inbox is a great practice because your customers will feel like you are really there to help them and not just take their money.

When issues come up they want to feel safe so this is why staying in contact is vital. Top Avon e-reps know that email communication is the heart of your online business. Using auto responding software like Awebber saves you time and gives your business a professional feel. Do you want customers saying do not do business with you because you never answer them?

Adding your customers to your Awebber software is a great way to create different list like Top buyers, monthly buyers and down line members. Having these list organized makes it easy and when you do have to communicate with a certain group you could just blast out one email and it goes out to everyone in the group. When you move in the spirit of excellence and deliver quality and you communicate well this brings about even more customers who will be your biggest mouthpiece.

Uses new tools in Internet marketing

“I'm a great believer that any tool that enhances communication has profound effects in terms of how people can learn from each other, and how they can achieve the kind of freedoms that they're interested in.”

Bill Gates

Did you know that there is tools on the Internet that could help you reach your financial goals? Internet marketers are making millions of dollars a week from using the right tools that fit their business. This is where you are going to learn how to use the tools you need to succeed in your online Avon business. Why not use the same tools that top Internet marketing firms use for MacDonald's, Pepsi, and Apple, Inc.

I can tell you right now Avon is not going to show you where these tools are because they don't even know they exist! Take a deep breath right now and say thank God I found this information because it is going to put you light years ahead of other Avon reps! How do you find these tools and how do you know if they work?

The answer is research and using good old Google. If you feel as if you don't have time to do all the research I will leave a link on the resource page to my website where I rate the best tools in Internet marketing.

Using these new tools will open your mind to new ways to market and promote your Avon online. Thinking outside of the box helps to generate new customers who would have not noticed you if you didn't take the risk.

Did you know that there are all types of different software's that could help run your Avon business? Now when I say run I really mean run it as if a human was controlling everything. The tools you use is just as important as the work effort you put forth.

Some Avon e-reps think all they have to do is build a Facebook page and they will have cash rolling in day and night

nope its not that simple. You have to have tools that will cause you to stand out from the pack and will help you make money.

Automates their business and creates more time to find customers off line

“The first rule of any technology used in a business is that automation applied to an efficient operation will magnify the efficiency. The second is that automation applied to an inefficient operation will magnify the inefficiency.”

Bill Gates

Henry Ford brought automation to new heights in business with his famous Ford Car Company and the assembly line. The key to buying your time back and finding new customers is automation! Did you know that there is software that will send out twitter and Facebook post for you through out the day? You can even schedule when you want to the messages to go out!

How about sending emails out to people on your mailing list on their birthdays just to show you care. Here is one even better you know how everyone and their mother have a cell phone? What if you could get them to give you their number and you send them text messages on the days you have to submit your Avon orders?

You see its automation tools like this that can transform your business from \$150 per campaign to \$450.00 per campaign! From 5 customers to 35 customers! When you automate you can create instant contact with your customers with follow up messages saying hello and thank you for their future business. This gives you a professional look and your customers will know you are about your business.

The last thing you want to do is lose money because you were not around physically. Automation allows for your business to operate 24/7 365 days a year like you are right there pushing buttons and making things happen. This gives you freedom to go out and find more customers and build your down line!

Wouldn't you love to buy your time back and experience this type of freedom?

Ignore horror stories from other reps that failed selling Avon online

Always bear in mind that your own resolution to succeed is more important than any other.

Abraham Lincoln

The number one reason why most Avon e-reps fail is because they listen to other reps tell them stories on how the Internet did not work for them. I am going to tell you right now DO NOT LISTEN TO A WORD THEY SAY! 9 times out of 10 they did not even try and expected the Internet to do all the work for them and this is very unrealistic!

Listen, you have to experience selling Avon online for yourself and I say this because your experience is not theirs. Never compare yourself to anybody else they may not have what it takes to be in sales and this is why they failed. When you listen to these negative stories it just creates fear that you do not need and was never your thoughts in the first place.

There are more successful online Avon e-reps than failed ones you can Google stories about these people right now and see. You have to keep a positive mind when you are doing business be it online or off line. Have you ever read books about the laws of attraction? The vibrations you send out to the universe will be the vibrations you receive in return.

If you have the mind of this is going to work just let me do this one day at a time. Then you will attract customers from all angels and this will help build your business. The same goes for negative thoughts they will bring down your business and you will want to quit because some one else planted the thought of failure in you.

YOU are not a failure I won't let you fail!!

Organization is the key

"Out of clutter, find Simplicity. From discord, find Harmony. In the middle of difficulty lies opportunity."

Albert Einstein,

Keep things plain and simple this is something that many Avon E-reps fail to do. When things are simple it is easier to keep things organized. When you are online doing business you have to keep things in order so you will not be wasting time on Facebook or Twitter talking about things that do not have anything to do with your Avon business. In addition, keeping all of your records straight as well as your recipes can be a real help. You never know when you may need some information and being able to access it in a timely manner saves you from unwanted headaches.

Using programs like excel is great for keeping track of the different social networks you have joined. In addition, you could have your passwords saved in excel as well as the people you have

connected with on these sites. Being able to see where you are most effective when it comes to online sales is very important. This is how successful Avon E-reps separate themselves from the rest of the pack.

Once your business is in order you can see how your cash is flowing in and out of your business. Organizing your marketing expenses and your profits will even give you the ability to invest in Internet marketing tools that will help boost your sales. Wouldn't you like to see results that would take the pressure of monthly bills off your shoulders?

Resources

Email Marketing Software

Aweber.com

The best company for managing your email list is aweber.com

Text Message Marketing Software

Yeptext.com

We highly recommend Yeptext.com because the software is very simple. In addition, they have great videos showing you exactly how to use the software and how to make money in other ways as well.

Social Automation Tool

Hootsuite.com

If you want to save yourself some time and not be tied down to your computer then this is the way to go. Hootsuite.com has one of the best social network automation software's on the market.

Organization Tools

Here are a couple of websites with some tools you can use to help you keep your day-to-day activities in check.

[Free chat software](#)

[Google Docs](#)

[Mint.com](#)

[Online Appointment software](#)

How To Sell Avon Online

[Howtosellavononline.net](#)

Are you tired of trying to figure out an online marketing system on your own? Do you want the freedom to make money in your sleep? Can you use an extra \$200 per campaign? Then allow us to introduce the only marketing system online just for Avon E-reps just like you. Learn how to can tap into over 10 million people waiting for you to advertise Avon to them. Click the link and learn

how you are going to join your new How To Sell Avon Online
video course.